

Safe but Fragile:  
Information Acquisition and (Shadow) Bank Runs

Philipp Koenig\* David Pothier†

\*DIW Berlin, †Technical University Berlin

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## Motivation: The 2007/08 Financial Crisis

The 2007/08 Financial Crisis featured a **run on the shadow banking system**

Shadow banking system  $\equiv$  off-balance sheet *conduits* that invested in opaque securitized assets and financed by wholesale debt (e.g. SIVs, CDOs, SAPs)

▶ Appendix

Two distinctive features of shadow banks are:

- 1 Rely on market-based liquidity management
- 2 Have access to liquidity facilities provided by other financial institutions

Shadow banks' liabilities were widely considered safe prior to 2007/08 crash

**Motivating question:** Did the institutional features of the shadow banking sector contribute to its fragility?

## This Paper

Theory of self-fulfilling market and funding liquidity dry-ups

Based on banks' ability to acquire private information about the quality of their assets

**Key idea: Private liquidity lines can in fact be a source of financial fragility**

- Create incentives for banks to acquire information about their assets
- Leads to *endogenous* adverse selection and reduces asset prices
- Value of banks' liabilities decreases as prices fall → creditor runs

Builds on Gorton (2010)'s view that the crisis was a regime change where “informationally insensitive” debt suddenly became “informationally sensitive”

## Main Results

- ① Information acquisition can lead to self-fulfilling market liquidity dry-ups  
→ ***Strategic complementarities in info acquisition*** (key channel)
- ② Info acquisition can spur inefficient – i.e. belief-driven – creditor runs  
→ *Early withdrawals dilute late creditors' claims when asset prices are low*
- ③ Compare different policies to mitigate info-induced market freezes  
→ *Asset purchases can stabilize funding and market liquidity, but at a cost*  
→ *Debt purchases can prevent inefficient runs and boost asset prices*  
→ ***But: Liquidity injections – e.g. lowering interest rates – may backfire***

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→ **But:** *Liquidity injections – e.g. lowering interest rates – may backfire*

## Related Literature

- **Bank Runs:** Diamond & Dybvig (1983), Morris & Shin (2003), Goldstein & Pauzner (2005), Eisenbach (2016)
- **Adverse Selection and Liquidity Dry-ups:** Akerlof (1970), Eisfeldt (2004), Plantin (2009), Malherbe (2014), Heider et al. (2015)
- **Information Acquisition:** Gorton & Pennacchi (1990), Dang et al. (2013;2015), Gorton & Ordonez (2014), Fishman & Parker (2015), Bolton et al. (2016)
- **Market and Funding Liquidity:** Brunnermeier & Pedersen (2009), Kuong (2015), Biais et al. (2015)
- **Methodology (Global Games):** Carlsson & Van Damme (1993), Morris & Shin (1998), Goldstein (2005)

## Model Basics

Three period exchange economy,  $t \in \{0, 1, 2\}$

Three groups of risk-neutral agents:

- Banks,  $j \in [0, 1]$
- Creditors,  $i \in [0, 1]$
- Deep-pocketed outside investors

Banks hold risky long-term assets financed by short-term debt and equity

**Banks can acquire private information** about future asset returns in  $t = 0$

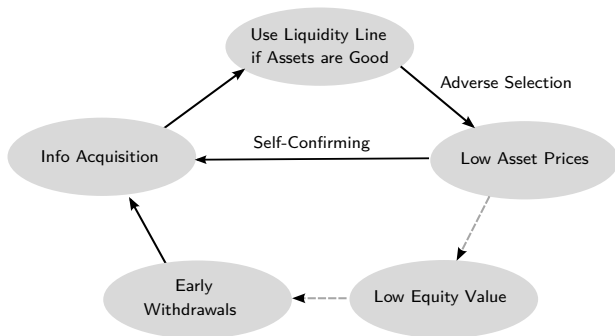
**Creditors can withdraw short-term debt** in  $t = 1$

Banks can meet early withdrawals by either:

- Selling assets to outside investors at price  $p$
- Using a “liquidity back-up line” at unit cost  $\beta^{-1} > 1$



## Mechanism



## Balance Sheet of Banks

- Asset Side

- Random return in  $t = 2$ :

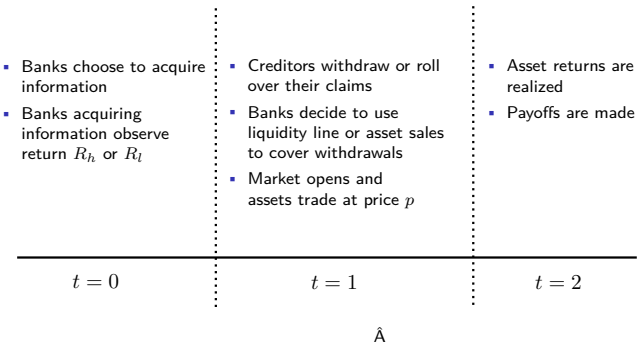
$$\tilde{R} = \begin{cases} R_h & \text{with prob. } \pi \\ R_l & \text{with prob. } 1 - \pi \end{cases}$$

- Expected return  $\mathbf{E}_0[\tilde{R}] \equiv \pi R_h + (1 - \pi) R_l$
    - Additional “control rent”  $Q$  per unit of asset under management in  $t = 2$
    - Control rent is lost if assets are sold to outside investors in  $t = 1$

- Liability Side

- Share  $\alpha \in (0, 1)$  of liabilities are short-term (i.e. demandable) claims
  - Claims yield  $D_1$  if withdrawn in  $t = 1$ ,  $D_2$  if rolled over until  $t = 2$
  - D&D-like contract:  $D_1 = \mathbf{E}_0[\tilde{R}]$ ,  $D_2$  per capita equity value of bank in  $t = 2$

## Sequence of Events



## Outline of the Presentation

- 1 Banks' Information Acquisition Game
- 2 Creditors' Roll-Over Game
- 3 Global Game (Equilibrium Selection)
- 4 Welfare and Policy Implications
- 5 Conclusion

## Information Acquisition

### Information Acquisition Technology

- In  $t = 0$ , banks have the option to learn the future return of their asset
- Info acquisition implies (opportunity) cost  $\psi > 0$
- $\sigma \in [0, 1]$ : share of banks acquiring information

### Information Sets

- $\Omega_j \in \{n, h, l\}$ : bank  $j$ 's information set given info acquisition decision
- Conditional on information set, expected asset returns are:

$$\mathbf{E} [\tilde{R}|\Omega_j] = \begin{cases} \mathbf{E}_0[\tilde{R}] & \text{if } \Omega_j = n \\ R_h & \text{if } \Omega_j = h \\ R_l & \text{if } \Omega_j = l \end{cases}$$

## Banks' Value Function

Banks facing  $\lambda \in [0, 1]$  withdrawals choose between LL and AS given  $\Omega_j$

Value of a bank that obtains  $x_j \geq \alpha\lambda D_1$  units of liquidity by AS is:

$$V^{AS}(x_j|\Omega_j) = \mathbf{E} \left[ \max \left\{ \left( \tilde{R} + Q \right) \left( 1 - \frac{x_j}{p} \right) + (x_j - \alpha\lambda D_1), 0 \right\} \middle| \Omega_j \right]$$

Similarly, for banks tapping their LL:

$$V^{LL}(x_j|\Omega_j) = \mathbf{E} \left[ \max \left\{ \tilde{R} + Q - \frac{x_j}{\beta} + (x_j - \alpha\lambda D_1), 0 \right\} \middle| \Omega_j \right]$$

## Liquidity Lines *versus* Asset Sales

- Assumption **A1**: Upper bound on the share of short-term claims

$$\alpha \leq \beta$$

**A1** implies that banks never default due to illiquidity in  $t = 1$

- Assumption **A2**: The cost of liquidity lines  $\beta^{-1}$  is such that

$$\frac{\mathbf{E}_0[\tilde{R}] + Q}{R_l} < \beta^{-1} < \frac{R_h + Q}{\mathbf{E}_0[\tilde{R}]}$$

**A2** implies a fixed preference for LL or AS given  $\Omega_j$  in the absence of default

### Lemma (Choice of Liquidity Source)

*Informed good banks always use liquidity lines, while informed bad and uninformed banks always use asset sales to meet withdrawals.*

## Secondary Asset Market

- Assumption **A3**: Lower bound on the value of the control rent

$$Q > \pi(R_h - R_l)$$

**A3** implies banks never sell more than  $\alpha\lambda D_1$  shares (i.e. no information-based trading)

Given previous Lemma and **A3**, share of good assets supplied to the market is:

$$\tau(\sigma) = \frac{(1 - \sigma)\pi}{1 - \pi\sigma} \leq \pi, \quad \text{with } \tau'(\sigma) < 0$$

Competition among investors implies that asset price satisfies:

$$p(\sigma) = \mathbf{E}_1[\tilde{R}] = \mathbf{E}_0[\tilde{R}] - (\pi - \tau(\sigma))(R_h - R_l)$$

### Lemma (Secondary Market Price)

*Asset price is strictly decreasing in the fraction of informed banks:  $p'(\sigma) < 0$ .*



## Banks' Information Acquisition Choice

- Given withdrawals  $\lambda \in [0, 1]$ , surplus from information acquisition is:

$$S(\sigma; \lambda) = \pi V^{LL}(\alpha \lambda D_1 | h) + (1 - \pi) V^{AS}(\alpha \lambda D_1 | l) - V^{AS}(\alpha \lambda D_1 | n)$$

equals

$$S(\sigma; \lambda) = \pi \left( \frac{R_h + Q}{p(\sigma)} - \frac{1}{\beta} \right) \alpha \lambda D_1 > 0$$

gain from holding good assets by using liquidity lines rather than selling them

- Optimal information acquisition decision depends on whether:  $S(\sigma; \lambda) \gtrless \psi$
- $S_\sigma(\sigma; \lambda) > 0$ : **strategic complementarities in info acquisition** ▶ Appendix
- Strategic complementarities  $\rightarrow$  *multiple equilibria* for  $\psi \in [\underline{\psi}, \bar{\psi}]$ :
  - No information acquisition and high prices:  $\sigma^* = 0$  and  $p(\sigma^*) = \mathbf{E}_0[\tilde{R}]$
  - Full information acquisition and low prices:  $\sigma^* = 1$  and  $p(\sigma^*) = R_l$

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## Creditors' Utility Function

- Creditors are subject to an aggregate liquidity shock in  $t = 1$

$$U(c_1, c_2) = c_1 + \left( \frac{\eta}{1 + \eta} \right) c_2$$

where  $\eta > 0$

- For fixed price  $p(\sigma)$ , creditors' roll over decision depends on whether

$$D_1 \leq \frac{\eta}{1 + \eta} D_2(\lambda; \sigma) \quad \Leftrightarrow \quad \eta \geq W(\lambda; \sigma) \equiv \frac{D_1}{\max\{D_2(\lambda; \sigma) - D_1, 0\}}$$

where  $D_2(\lambda; \sigma)$  is the expected residual *per capita* equity value of banks:

$$D_2(\lambda; \sigma) = \frac{1}{1 - \alpha\lambda} \underbrace{\left( (\mathbf{E}_0[\tilde{R}] + Q) \left( 1 - \frac{\alpha\lambda D_1}{p(\sigma)} \right) + \sigma S(\sigma; \lambda) \right)}_{\equiv \mathbf{E}_0[V^k(\alpha\lambda D_1 | \Omega_j)]}$$

## Creditors' Roll-Over Choice

- If  $D_2(\lambda; \sigma) \leq D_1$  it is strictly dominant for creditors to withdraw
- If  $D_2(\lambda; \sigma) > D_1$  creditor  $i$ 's choice depends on the behavior of other creditors
- There are two forces at play, as an increase in  $\lambda$ 
  - ① Dilutes the residual equity value of banks selling assets since  $D_1 \geq p(\sigma)$
  - ② Raises the info rent accruing to banks using the liquidity line:  $S_\lambda(\sigma; \lambda) > 0$

**A2** implies that (1) always dominates (2)

- $W_\lambda(\lambda; \sigma) \geq 0$ : strategic complementarities in withdrawal decision ▶ Appendix
- *Multiple equilibria* for  $\eta \in [\underline{\eta}, \bar{\eta}(\sigma)] \rightarrow$  “belief-driven” (i.e. non-fundamental) runs
  - No withdrawals and high equity values:  $\lambda^* = 0$  and  $D_2(\lambda^*) = \mathbf{E}_0[\tilde{R}] + Q$
  - Full withdrawals and low equity values:  $\lambda^* = 1$  and  $D_2(\lambda^*) < \mathbf{E}_0[\tilde{R}] + Q$

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## Self-Fulfilling Liquidity Dry-Ups

Recap: strategic complementarities within groups → multiple equilibria

- Good equilibrium: High market liquidity and no creditor runs
- Panic equilibrium: Low market liquidity and creditor runs

Next: *global game refinement* to single out unique equilibrium

(Global game turns complete information game with multiple equilibria into incomplete information game)

Refinement allows to draw welfare and policy implications

## Global Game: Environment

- Banks' costs and creditors' inflows (their *types*) are random and idiosyncratic:

$$\psi_j = \theta + \epsilon_j \quad \text{and} \quad \eta_i = \theta + \epsilon_i$$

where  $\epsilon_k \sim U[-\epsilon, \epsilon]$  for  $k \in \{i, j\}$  and  $\theta \sim U[\underline{\theta}, \bar{\theta}]$

- Each bank and creditor knows private type but does not observe macro-state ( $\theta$ )
- Focus on symmetric monotone strategies, summarized by thresholds  $\psi_\epsilon^*$  and  $\eta_\epsilon^*$

*info acquisition* iff  $\psi_j < \psi_\epsilon^*$  and *withdraw* iff  $\eta_i < \eta_\epsilon^*$

- Equilibrium thresholds  $(\psi_\epsilon^*, \eta_\epsilon^*)$  simultaneously solve indifference conditions

$$\psi_\epsilon^*(\eta_\epsilon^*) = \mathbf{E}_\theta[S(\theta)|\psi_\epsilon^*] \quad \text{and} \quad \eta_\epsilon^*(\psi_\epsilon^*) = \mathbf{E}_\theta[W(\theta)|\eta_\epsilon^*]$$

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## Global Game: Unique Equilibrium

### Proposition (Equilibrium Uniqueness and Threshold Ordering)

*There exists a unique equilibrium in monotone strategies  $\{\psi_\epsilon^*, \eta_\epsilon^*\}$  such that  $\psi_\epsilon^* \leq \eta_\epsilon^*$ . There are no other equilibria in non-monotone strategies.*

▶ Appendix

Focus on case with vanishing noise:  $\epsilon \rightarrow 0$

Two regimes can arise depending on agents' best response under "extreme beliefs":

- If banks believe all creditors withdraw:

$$\bar{\psi}^* = \int_0^1 S(\sigma, 1) d\sigma > 0$$

- If creditors believe no bank acquires information:

$$\underline{\eta}^* = \int_0^1 W(\lambda, 0) d\lambda = \frac{D_1}{Q}$$

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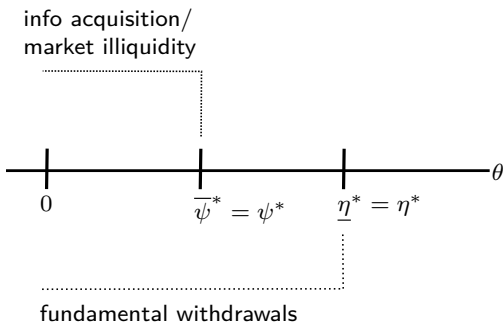
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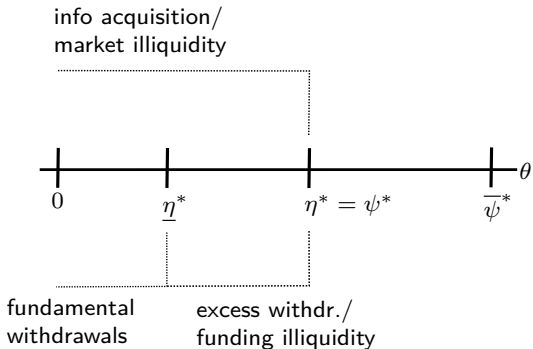
## Weak dependence: $0 < \psi^* < \eta^* = \underline{\eta}^*$

- Fundamental withdrawals *may* induce market illiquidity
- *But* no opposite feedback  $\rightarrow$  no excessive withdrawals



## Strong dependence: $\psi^* \approx \eta^* \in [\underline{\eta}^*, \overline{\psi}^*]$

- Market illiquidity induces creditors to withdraw for larger set of states
- Amplification* leads to excessive withdrawals/funding liquidity risk



## Inefficiency of Equilibrium

Efficient allocation  $\equiv$  maximizes aggregate utility from consumption

### Proposition (Efficient Thresholds)

The Pareto-efficient thresholds are  $\psi_{SP} = 0$  and  $\eta_{SP} = \frac{D_1}{Q}$ .

Equilibrium is always inefficient

But nature of inefficiency depends on *weak* or *strong* dependency:

- *Weak dependency*: Coordination failure among banks leads to inefficiently high info acquisition. But market illiquidity does not distort creditors' incentives
- *Strong dependency*: Market illiquidity "spills over" and creates a coordination failure among creditors  $\rightarrow$  inefficient (i.e. non-fundamental) creditor runs

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## Policy Implications: Liquidity Injections

Some policies adopted by the Fed to shore up liquidity in financial markets:

- 1 Liquidity injections (lowering of CB discount rates and repo transactions)
- 2 Asset purchases, e.g. of newly issued ABSs and legacy MBSs *via* TALF
- 3 Debt purchases, e.g. of ABCP *via* CPFF ( $\approx 25\%$  of outstanding ABCP)

Liquidity Injections: Reduce the cost of private liquidity lines ( $\downarrow \beta^{-1}$ )

- Such a policy may either raise or lower market and funding liquidity risk

$$\frac{d\psi_{\epsilon}^*}{d\beta} \geq 0 \quad \text{and} \quad \frac{d\eta_{\epsilon}^*}{d\beta} \geq 0$$

- Increases the equity value of banks using their liquidity lines
- Increases incentives to acquire information (exacerbates adverse selection)

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## Policy Implications: Asset *versus* Debt Purchases

### Asset Purchases: Commitment to purchase assets at reservation price $q > R_l$

- Reduces info acquisition by lowering gain from holding good assets
- Also reduces withdraw incentives by raising banks' equity value
- Expected cost of asset price floor  $q > R_l$ :

$$C^{\mathcal{AP}} = (1 - \pi) \int_{\underline{\theta}}^{\min\{\bar{\psi}_q^*, \eta_q^*\}} \alpha D_1 \left(1 - \frac{R_l}{q}\right) d\theta > 0$$

### Debt Purchases: Commitment to purchase debt if creditors withdraw early ( $\downarrow \alpha$ )

- Unambiguously lowers both market and funding liquidity risk

$$-\frac{d\psi_\epsilon^*}{d\alpha} < 0 \quad \text{and} \quad -\frac{d\eta_\epsilon^*}{d\alpha} \leq 0$$

- Setting  $\alpha = 0$  implements the efficient allocation
- Government does not incur a loss under this policy, but must be able to absorb large volumes of debt onto its balance sheet in  $t = 1$  if  $\theta < \underline{\eta}^*$

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## Discussion and Contribution to Existing Literature

### A model of (shadow) bank runs:

- Differs from “classical” bank run models *à la* Diamond & Dybvig
- Fragility does not stem from first-come-first-served nature of deposits
- Panic-driven runs only arise if prices fall due to info acquisition by Banks

### Self-fulfilling collateral crises:

- Differs from “collateral crises” model of Gorton & Ordonez
- Their paper: info rent from liquidating bad collateral (strategic substitutes)
- Our paper: strategic complementarities → belief-driven regime switches

### Feedback between market and funding liquidity risk:

- Similarities with “margin channel” studied by Brunnermeier & Pedersen
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  - Correlation between asset prices and trading volumes
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## Conclusion

- Model of self-fulfilling market and funding liquidity dry-ups based on banks' incentives to acquire private information about their assets
- Novel channel leading to strategic complementarities in info acquisition
- **Liquidity lines can be destabilizing by spurring *endogenous* adverse selection**
- Fragility is amplified by coordination failure among creditors when asset prices fall
- Policy implications: debt purchases can boost both market and funding liquidity, but liquidity injections may backfire

**Thank you**

## Collapse of the ABCP Market

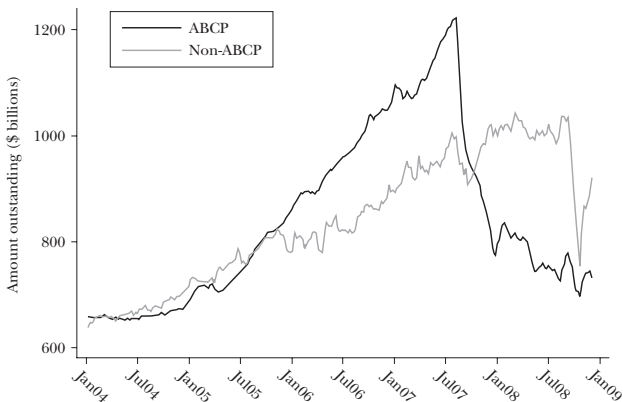


Figure: ABCP Outstanding (in billions USD). Source: Brunnermeier (2009)



## ABCP Spreads Spiked

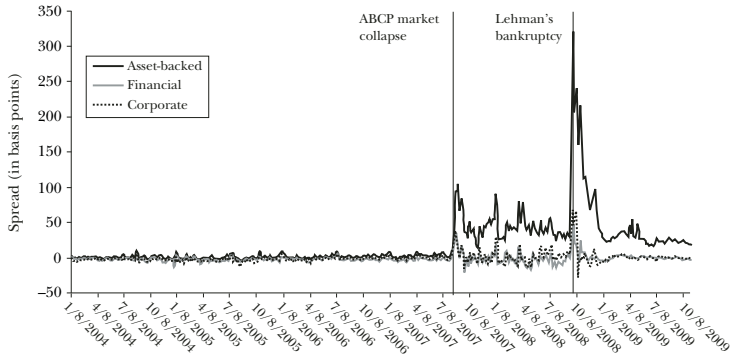


Figure: Spread between ABCP and Fed Funds. Source: Kacperczyk & Schnabl (2009)

## Creditor Runs on ABCP Issuers

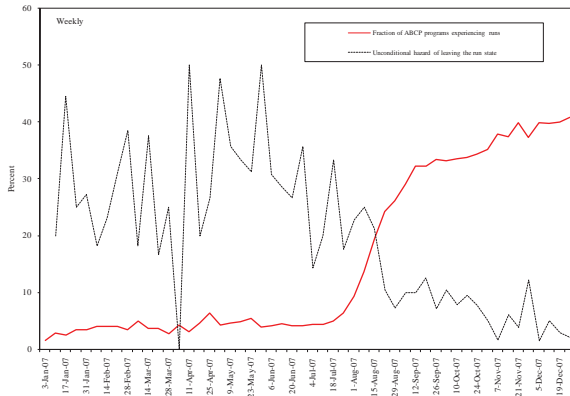
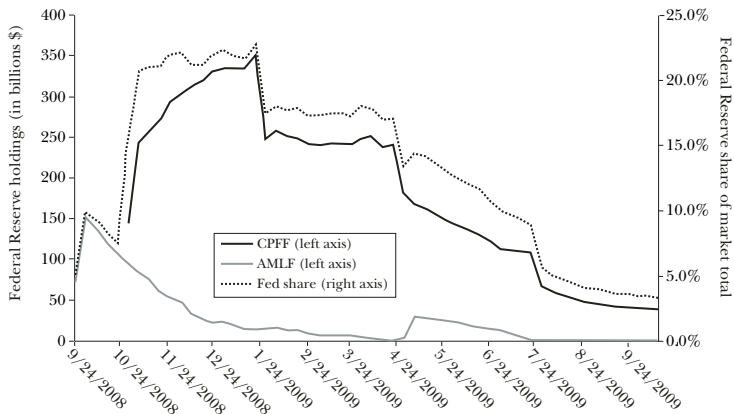


Figure: Share of ABCP programs with withdrawals in excess of 10%. Source: Covitz et al. (2013)

## Government Purchases of ABCP



**Figure:** Holdings of CP by Fed Funding Facilities. *Source: Kacperczyk & Schnabl (2009)*

## The Shadow Banking System

Off-balance sheet *conduits* set up by banks, mostly to avoid capital regulation

Invested in long-term assets (e.g. ABS) by issuing short-term debt (e.g. ABCP)

ABCP was mostly bought by open-end mutual funds (e.g. money market funds)

Debt considered safe because of **recourse to sponsoring banks' balance sheet**:

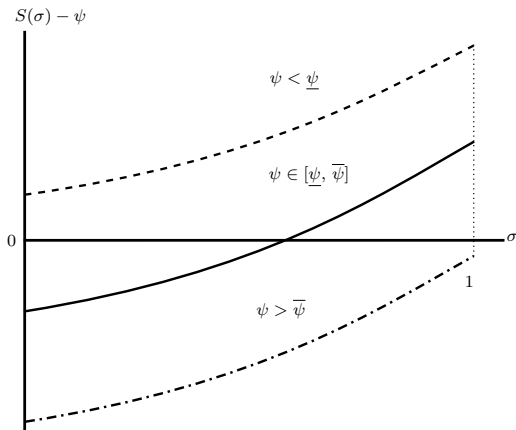
- Liquidity back-up lines (to meet withdrawals)
- Credit enhancements (in case of asset default)

Structured Investment Vehicles (SIVs) only had *partial* recourse

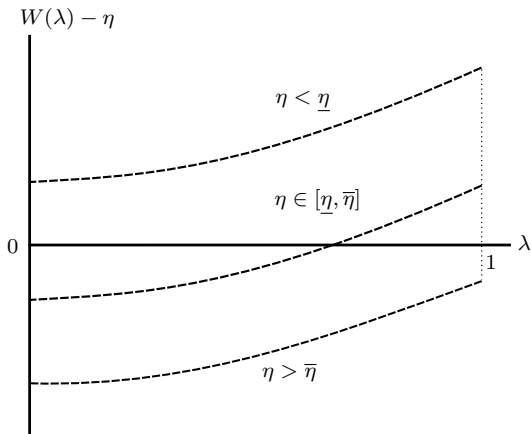
To compensate for their higher risk, SIVs also

- Issued longer-term debt (e.g. medium-term notes)
- Engaged in “dynamic liquidity management” (i.e. regularly sold assets to meet funding withdrawals)

## Surplus from Info Acquisition



## Payoff from Withdrawing Early



## Global Game: Details I

- By law of large numbers

$$\sigma(\theta; \psi_\epsilon^*) = \Pr(\psi_j < \psi_\epsilon^* | \theta) \quad \text{and} \quad \lambda(\theta; \eta_\epsilon^*) = \Pr(\eta_i < \eta_\epsilon^* | \theta)$$

- Equilibrium thresholds  $(\psi_\epsilon^*, \eta_\epsilon^*)$  given by simultaneous solution to

$$\psi_\epsilon^*(\eta_\epsilon^*) = \mathbf{E}_\theta[S(\theta) | \psi_\epsilon^*] \quad \text{and} \quad \eta_\epsilon^*(\psi_\epsilon^*) = \mathbf{E}_\theta[W(\theta) | \eta_\epsilon^*]$$

- Expectations over  $\theta$  are

$$\mathbf{E}_\theta[S(\theta) | \psi_\epsilon^*] = \frac{1}{2\epsilon} \int_{\psi_\epsilon^* - \epsilon}^{\psi_\epsilon^* + \epsilon} S(\sigma(\theta), \lambda(\theta)) d\theta$$

Changing variable of integration

$$\mathbf{E}_\sigma[S(\sigma) | \psi_\epsilon^*] = \int_0^1 S\left(\sigma, F\left(\sigma + \frac{\eta_\epsilon^* - \psi_\epsilon^*(\eta_\epsilon^*)}{2\epsilon}\right)\right) d\sigma$$

## Global Game: Details II

- Similarly,

$$\mathbf{E}_\sigma[W(\lambda)|\eta_\epsilon^*] = \int_0^1 W\left(\lambda, F\left(\lambda + \frac{\psi_\epsilon^* - \eta_\epsilon^*(\psi_\epsilon^*)}{2\epsilon}\right)\right) d\sigma$$

- Best response under “extreme beliefs” (dominance regions):

- If firms believe either no or all creditors withdraw

$$\underline{\psi}^* = 0 \quad \text{and} \quad \bar{\psi}^* = \int_0^1 S(\sigma, 1) d\sigma > 0$$

- If creditors believe either no or all firms acquire info

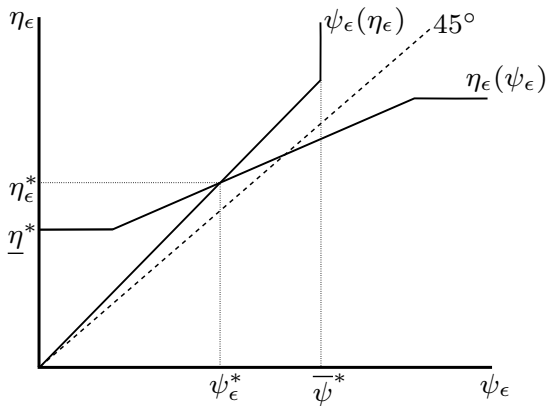
$$\underline{\eta}^* = \frac{D_1}{V} \quad \text{and} \quad \bar{\eta}^* = \int_0^1 W(\lambda, 1) d\lambda \leq \infty$$

- Uniqueness and ranking of thresholds follows from:

$$\frac{d\eta_\epsilon^*}{d\psi_\epsilon^*} < 1 \quad \text{and} \quad \frac{d\psi_\epsilon^*}{d\eta_\epsilon^*} < 1$$



## Best Response Correspondences



## Strong *versus* Weak Dependence

Condition for strong dependence  $\bar{\psi}^* \geq \underline{\eta}^*$  is:

$$\pi \int_0^1 \alpha D_1 \left( \frac{R_h + Q}{p(\sigma)} - \frac{1}{\beta} \right) d\sigma \geq \frac{D_1}{Q}$$

Strong dependence arises when:

- Debt maturity is short (high  $\alpha$ )
- Outside liquidity is cheap (low  $\beta^{-1}$ )
- Control rent is large (high  $Q$ )